





Ostyn-Newman, Inc.

# **Capability Statement**

## **CORE COMPETENCIES**

Ostyn-Newman exclusively provides Kravet, Inc. (Kravet, Kravet
Contract, Curated Kravet, Lee Jofa,
Brunschwig & Fils, GP&J Baker, Holland
& Company, etc.) furniture, fabric, leather, carpet and furnishings to qualified Federal clients. Additionally, Ostyn-Newman routinely leads and participates in Contracting Teaming Arrangements (CTAs) to provide furniture and related products for complex requirements requiring multiple manufacturers.

# **PAST PERFORMANCES**

Ostyn-Newman has performed on hundreds of delivery orders and contracts for agencies that include the Departments of the Air Force, Army, Homeland Security, Interior, Justice, Navy, State, Veteran's Affairs, General Services Administration, Coast Guard, Army Corps of Engineers, Fish and Wildlife Service and Marine Corps. Orders have ranged from a single yard of fabric to multi-hundred piece furniture orders.

#### DIFFERENTIATORS

Ostyn-Newman is the exclusive portal for Kravet products to the federal marketplace. Additional non-commercial benefits for federal customer are our exclusive GSA One-Price Fabric and Leather Programs. We do not have upholstery grades. One-Price Programs include hundreds of genuine cowhide leathers at a single leather price point as well as thousands of Crypton, Nano-Tex, recycled content and vinyl fabrics at a single fabric price point. Write your DO with the upholstery selection TBD and know that the price will

not change no matter which upholstery material the end user selects. We also expedite shipment for all government orders with furniture shipping 60 days ARO. All Kravet furniture frames carry a lifetime warranty and are of exceptional quality.

## **COMPANY DATA**

- DUNS 164851656
- Ostyn-Newman, Inc. is a Small Business for All NAICS Codes
- NAICS Codes 313210, 313220, 313230, 313240, 313310, 313320, 314110, 314999, 337121 (Primary), 337122, 337124, 337125, 337211, 337212, 337214, 423210, 423220, 442110, 442291, 442299, 541410
- CAGE Code 5AVR1
- Terms Net 30
- Government Purchase Cards Accepted
- GSA Schedule 71 Contract -GS-27F-0026X
- GSA Contract SINS 71 204, 71 205, 71 206, 711 8, 711 9, 711 10, 711 16, 711 99
- GEOGRAPHICAL AREA SERVED -Worldwide

# **CONTACT INFORMATION**

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